

# STRATEGIC FRAMEWORK



**PAY IT FORWARD**



**DRIVE INVESTMENT**



**BUILD VALUE  
FOR MEMBERS**



**CREATE ENVIRONMENT  
FOR PROSPERITY**

# IGSA: A New Tool for our Community

Thursday, November 3, 2022



**MORPC**  
MID-OHIO REGIONAL PLANNING COMMISSION





## Intergovernmental Support Agreement

- What is it?
- San Antonio Region
- Central Ohio Defense Group
- Association of Defense Communities

## Intergovernmental Support Agreement



- 121<sup>st</sup> Air Refueling Wing
- Alignment with State and Jobs Ohio
- What is the value?
- RFP and Next Steps



# Joseph Garrity

*Senior Director of Government Affairs & Community Relations*

**Mid-Ohio Regional Planning Commission**

**T:** 614.233.4127 | **M:** 614.273.4292

[jgarrity@morpc.org](mailto:jgarrity@morpc.org)

111 Liberty Street, Suite 100

Columbus, OH 43215



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PLANNING COMMISSION

# Vendor/Contractor Recruitment Update

November 3, 2022



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PLANNING COMMISSION

# Creation of a Universal General Contractor Application



- MORPC creates an application that encompasses qualifications of all organizations
  - Insurance
  - Licensures
  - Certifications
- Template to be approved by all organizations and their legal departments
- Determine a place where documents will be deposited and can be accessed from
- Create a notification process to alert all providers of new contractors
- Anticipated launch date for Universal General Contractor Application is mid-January/early February



# Contractor Invoice Payment Proposal

**Most small or new contractors do not have the financial flexibility to wait 30-45 days for invoice payments**

- Banks, through a low interest loan that gains them CRA credits creates a fund reserve that allows General Contractors to be paid in days, not weeks or months.
- General Contractors payments can be expedited upfront while the bank is paid back by providers under their normal invoice payment cycle
- Administrative/management of fund reserve to be done by either ECDI/or an RFP will be created and then awarded to a small business consultant



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# General Contractor Outreach and Support



Outside of the general administrative duties of managing the fund ECDI or the small business consultant will also be responsible for assisting new and aspiring general contractors with:

- Completing Universal General Contractor Application
- Providing referrals and assistance in acquiring insurance
- Providing referrals and assistance in acquiring required licenses and certifications
- Providing referrals and assistance in acquiring LLC's/appropriate business entity
- Provide referrals for business banking accounts and loans
- Support any other marketing and outreach initiatives initiated by the providers

# THANK YOU!

## ROBERT A. WILLIAMS JR

*Senior Director of Residential Services*  
Mid-Ohio Regional Planning Commission

**M:** 614.353.9515

[rwilliams@morpc.org](mailto:rwilliams@morpc.org)

111 Liberty Street, Suite 100  
Columbus, OH 43215



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# PLANNER POOL & TASK ORDER CONSULTING

PLANNING ASSISTANCE PROGRAM



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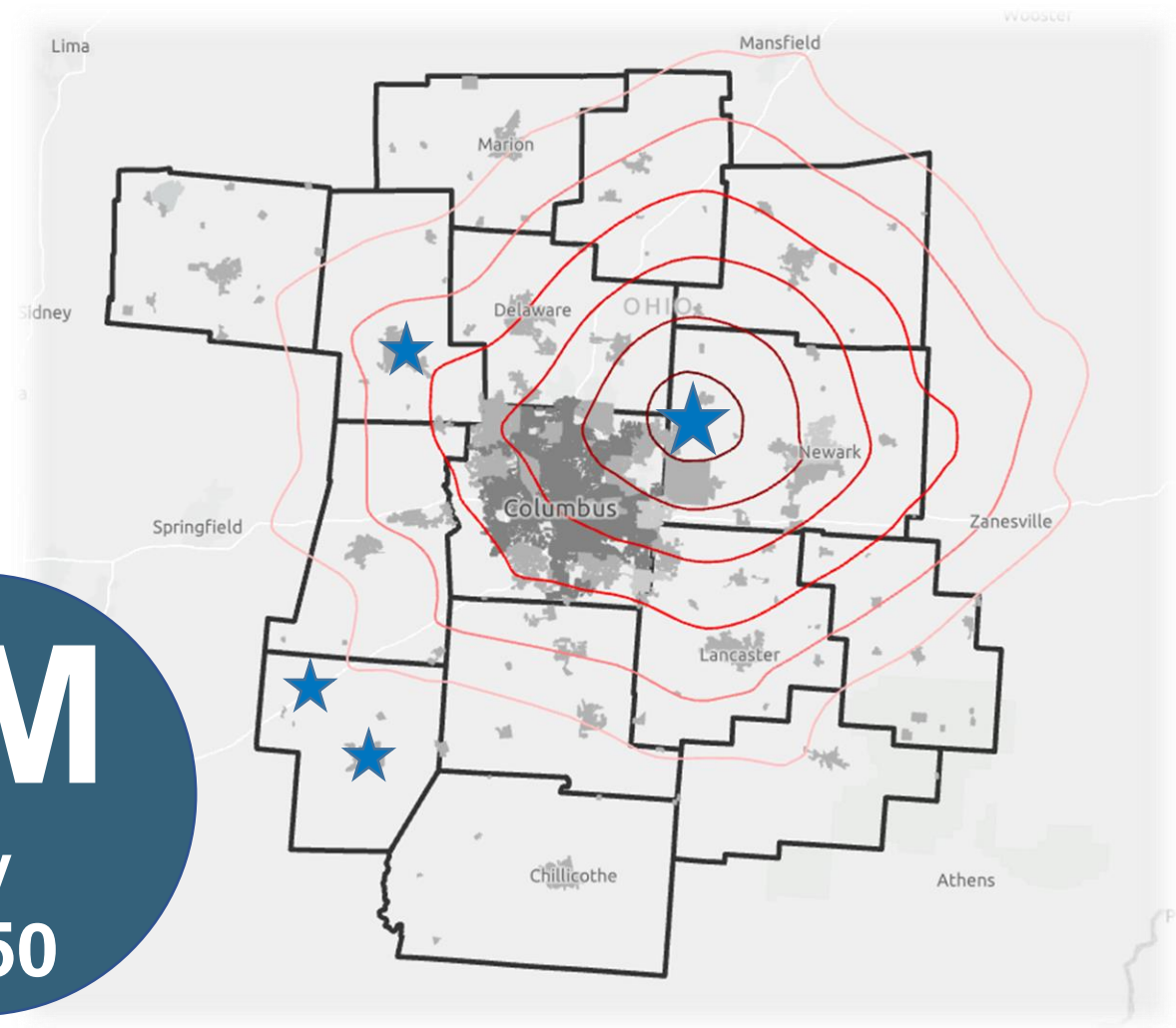
# BACKGROUND / ISSUE



MORPC

- **HISTORIC GROWTH IN CENTRAL OHIO**
  - Region of 3M People by 2050
- **UNIQUE / SITUATIONAL GROWTH**
  - Intel Development (New Albany/Licking County)
  - Honda Investments (Marysville/Union County/Logan County)
  - LG Energy Solutions Facility (Washington Court House/Jeffersonville/Fayette County)
- **CONSTRAINED LABOR MARKET**
  - High turn-over rates
  - Increased competition for talent
- **LIMITED-RESOURCE COMMUNITIES**
  - Planning occurs before investment
  - Limited Resources make planning difficult

**3M**  
by  
**2050**



# PLANNER POOL



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- **SHARED/LOANED PLANNER PROGRAM**

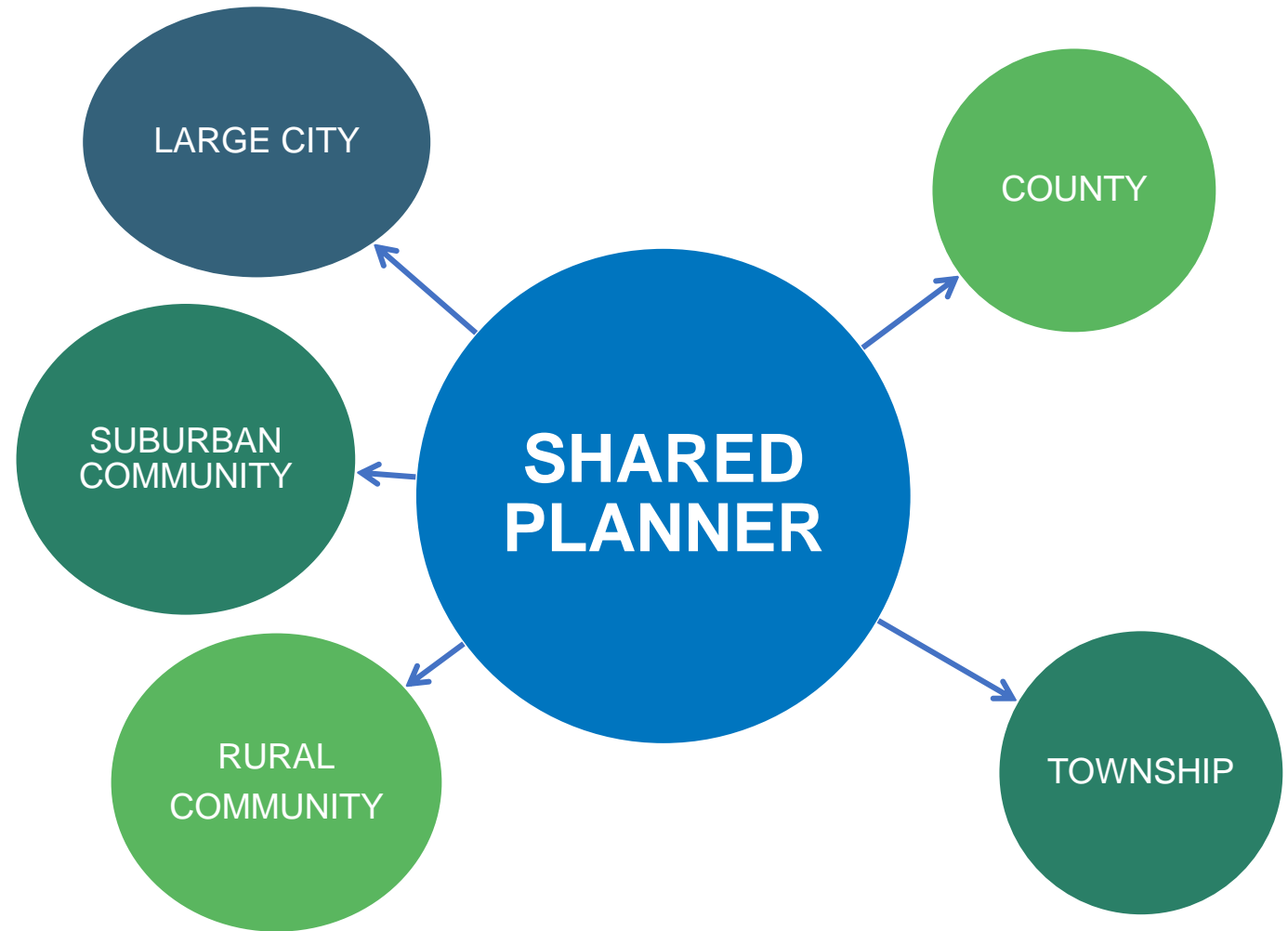
- Planning staff is hired and retained by MORPC
  - Serves community's planning needs
    - Regular workflows
    - Specialized projects

- **FLEXIBILITY IS KEY**

- Alleviate regular workflow pressures
- Free community staff time for other projects
- Provides assistance on a temporary basis

- **RESPONSIVE**

- Short-term assistance allows for rapid pivoting
  - No lengthy application and review process
- Quickly fill unforeseen community needs
  - Backlog of applications



# TASK ORDER CONSULTANTS



MORPC

- **SPECIALIZATIONS & RESPONSIVENESS**

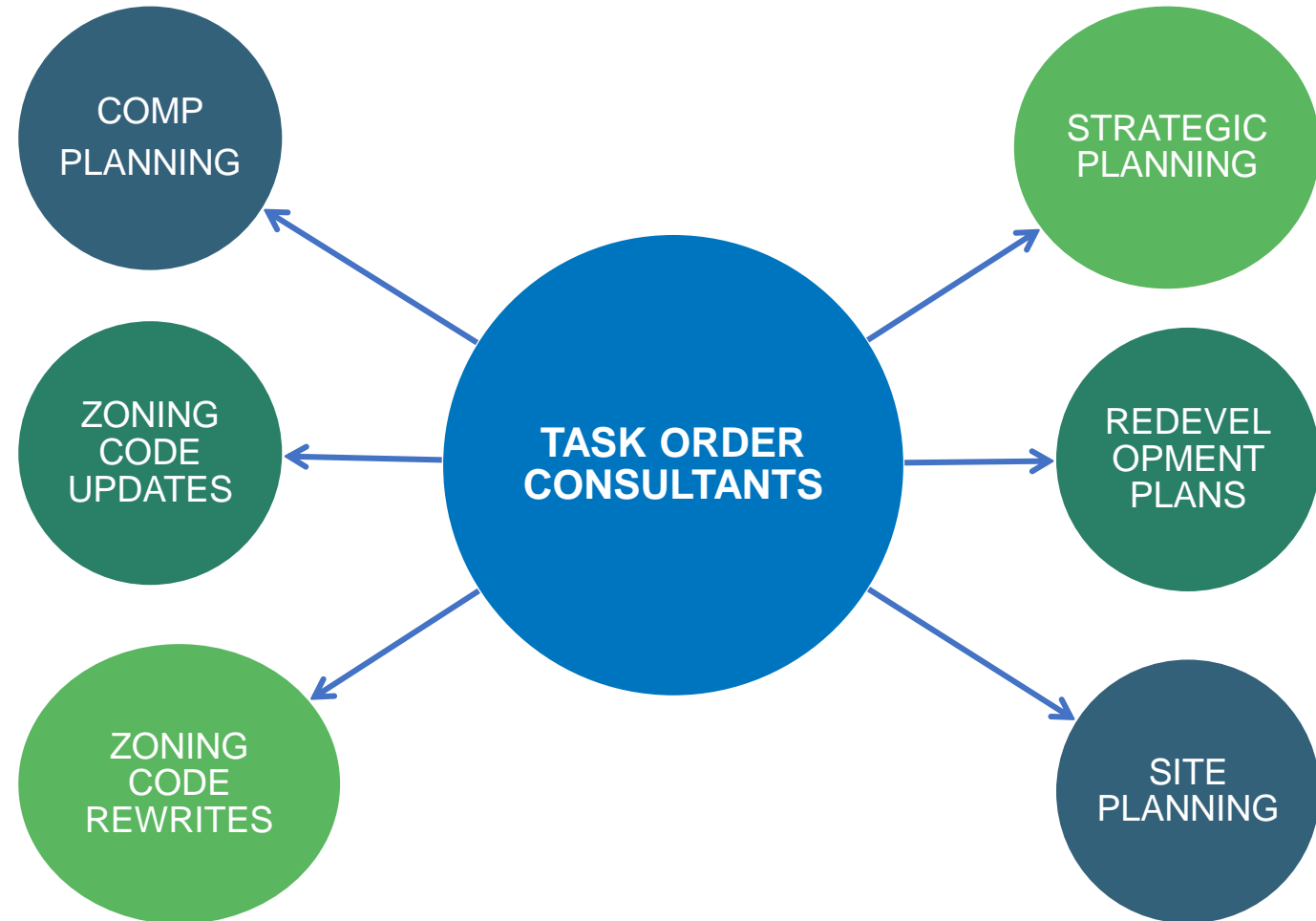
- Highly specialized
  - Better serve specific purposes
    - Comprehensive Plans
    - Zoning Code Rewrites
- Pre-selections remove lengthy RFP processes

- **SOMETIMES ONE PLANNER ISN'T ENOUGH**

- Planning projects may need more than one planner
- Existing staff may be too limited to long-range plan

- **PRE-SELECTIONS AND COST**

- Pre-selected to ensure quality partnerships
- Equalized costs
  - Scopes can be aligned for consistent cost expectations



# TASK ORDER CONSULTANTS



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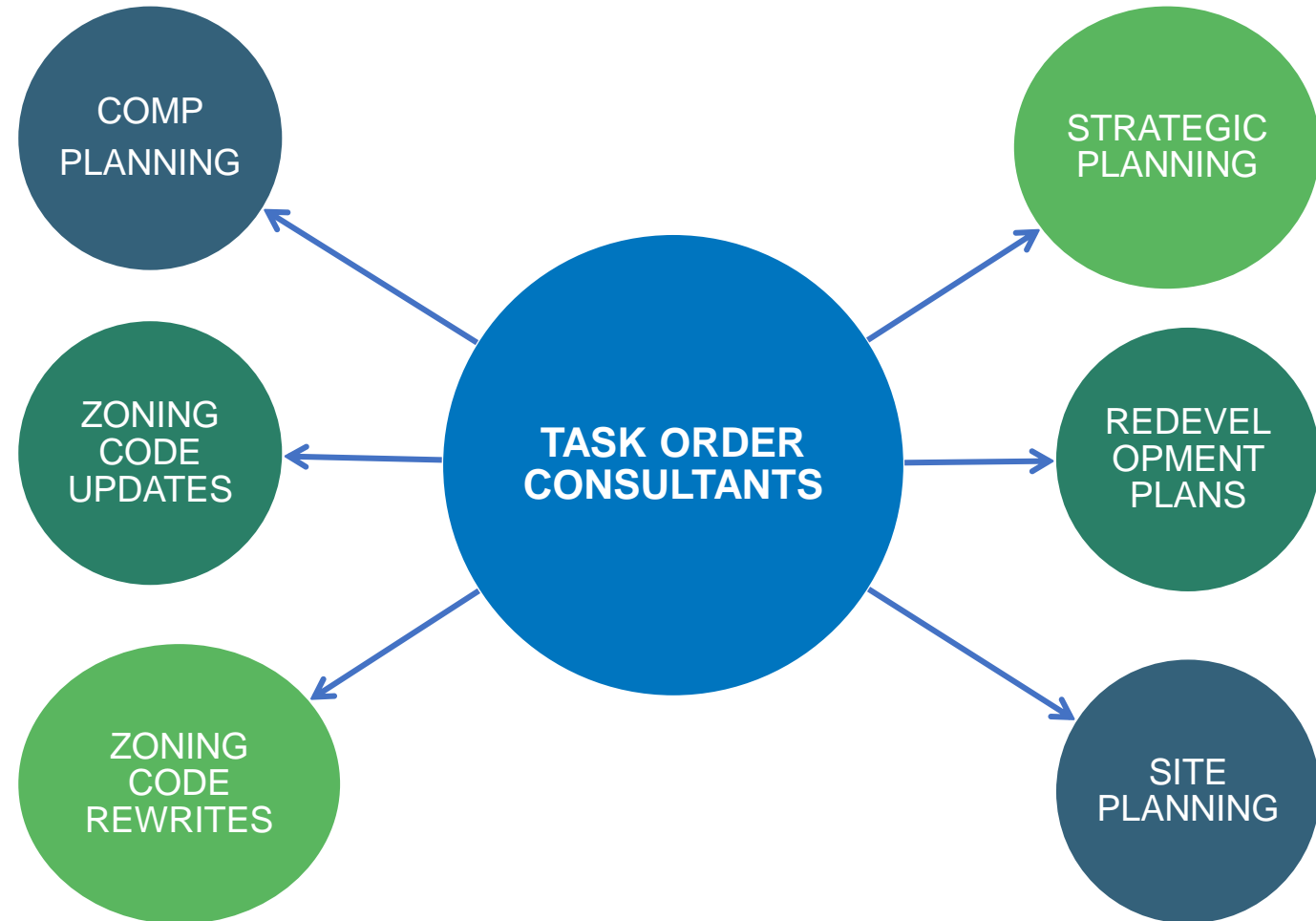
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# BENEFITS OF A COMBINED PROGRAM

## PLANNER POOL

- **SMALL ON-GOING ASSISTANCE**
  - Permit/Development Reviews
  - Assistance with Larger Projects
- **RAPID RESPONSE**
  - Assistance on short-notice
  - Assist with unforeseen needs
- **FLEXIBLE**
  - Help Where Needed Most
  - Fill Gaps in Workflows or Projects

## TASK ORDER CONSULTANT

- **LARGE ONE-OFF PROJECTS**
  - Comprehensive Plans
  - Zoning Code Updates/Rewrites
- **ALLOWS FOR MORE NUANCED NEEDS**
  - Planned Needs
  - Compare Consultant Proposals
- **DIRECTED**
  - Specific Plan and Scope
  - More Specialized



**MORPC**

# MORPC MEMBER DIRECT ASSISTANCE PALLET

**TECHNICAL  
ASSISTANCE  
PROGRAM**

**DATA SERVICES**

**INTERNSHIP  
PROGRAM**

**PLANNER POOL**

**TASK ORDER CONSULTANT**

**EDUCATION**

**FUNDING  
SUPPORT**



**MORPC**

# THANK YOU

## QUESTIONS?



MID-OHIO REGIONAL  
**MORPC**  
PLANNING COMMISSION



# WILLIAM MURDOCK, AICP

*Executive Director*

Mid-Ohio Regional Planning Commission

**T:** 614.233.4101 | **M:** 614.465.6446

[wmurdock@morpc.org](mailto:wmurdock@morpc.org)

111 Liberty Street, Suite 100  
Columbus, OH 43215



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**MORPC**  
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