

2023 Budget

**Executive Committee** 



# **2023 BUDGET CONTEXT: CENTRAL OHIO'S TIME**

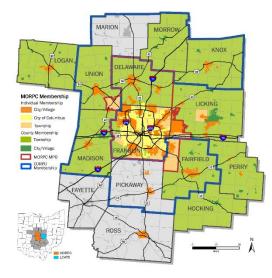


# **Major Opportunities:**

- Expanded Federal and State
   Funds for Infrastructure
- Major Private Investments
- Urgency for more Transportation and Housing Options
- Evolving Needs of Communities
- Pressures of Growth









## 2023 BUDGET CONTEXT: MORPC's FOCUS



# **Advance Strategic Framework**

Strengthen core programs & expand regional services

#### **Be Assertive in Uncertain Times**

Advocate member priorities & pursue increased funding

#### **Enhance the MORPC Team**

Recruit & retain diverse talented team members

# **Strengthen Operations & Reporting**

Invest in IT, HR, & Finance & proactive approach on reserve



# **PAY IT FORWARD**



**DRIVE INVESTMENT** 



BUILD VALUE FOR MEMBERS



CREATE ENVIRONMENT FOR PROSPERITY



# CREATE AN ENVIRONMENT FOR PROSPERITY

MORPC delivers essential tools for the region to get better as it grows bigger

# **2023 Priority Initiatives:**

#### **Tools to Navigate a Changing & Growing Region**

- Investments in Transportation & Development Planning
- Growing DEI Programs & Partnerships

#### Better Data & Messaging for Regional & Local Action

- Expanded research, visual tools & proactive briefings
- Enhanced messaging for government & business leaders

## Tackling the Housing & Planning Challenge

• Planning, Technical, & Communications Assistance





# DRIVE INVESTMENT

MORPC creates opportunities for members and all of Central Ohio

# **2023 Priority Initiatives:**

#### War Room Approach for Grants & Funding

- Regional Investment Officer & Grants Assistance, Training & Triage
- Expanded Competitive Advantage Projects

#### **Position Region for Major Projects**

- Advancement of regional infrastructure (Roads, Rail, LinkUS, & Trails)
- Designation as Economic Development District

#### **Best Offense is a Good Defense**

Creation of an innovative IGSA to strengthen defense presence



# PAY IT FORWARD

MORPC enhances public service leadership & builds capacity in communities

# **2023 Priority Initiatives:**

#### **Invest in Local Government with University Partnerships**

- Ohio University, OSU, Franklin, & Denison Discounts
- Local Elected Officials Academy

## **Train Local Elected Officials & Appointed Leaders**

Extensive Member-Focused Forums, Briefings, & Special Events

## **Connect Young Leaders to Public Service**

- New Partnership with King Arts Complex & Ongoing Easton, OU, & OSU
- Summer Intern Program with 30+ interns & subsidies for members





# **BUILD VALUE FOR OUR MEMBERS**

MORPC is a strong resource and collaborative forum for communities

# **2023 Priority Initiatives:**

#### **Create New Planning Resources for Local Governments**

- New Planner Pool Service & Task Order Consultants
- New Capacity for Engagement & Communications

## **Develop New Approaches in Housing for MORPC & Members**

Innovation & Streamlined Approaches to Contractor Recruitment

## **Excellent Stewardship of Regional Resources**

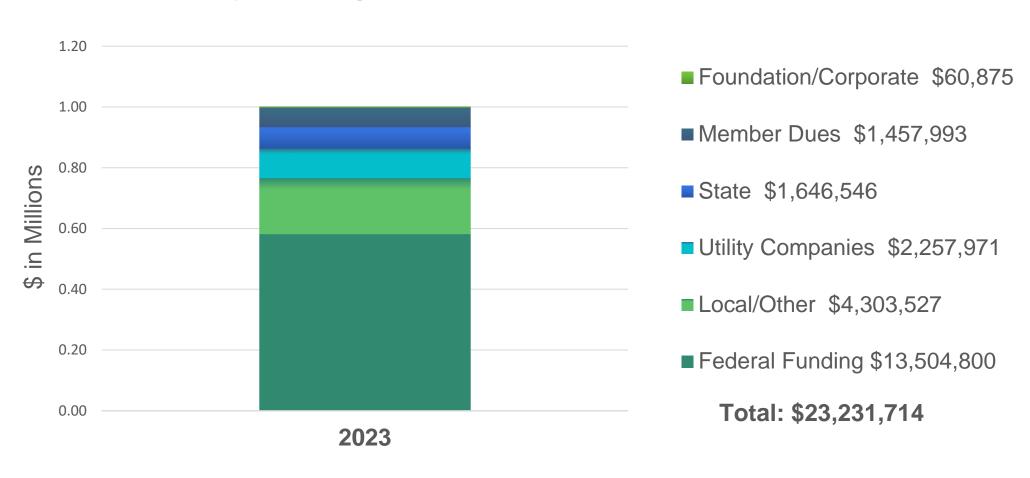
- Strong ROI for Local Government Members
- Controlled Fringe & Indirect Expenses



## **2023 REVENUE BUDGET**

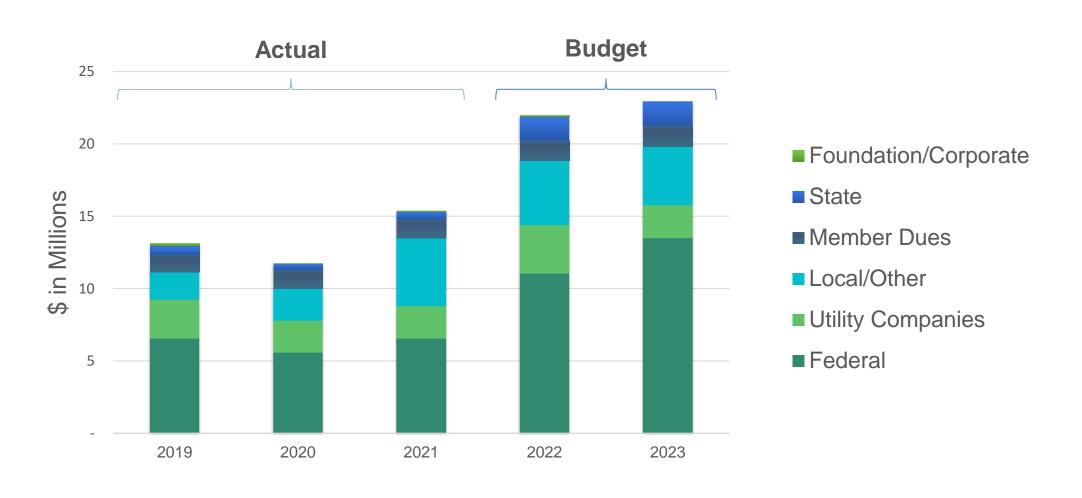


## **By Funding Source**



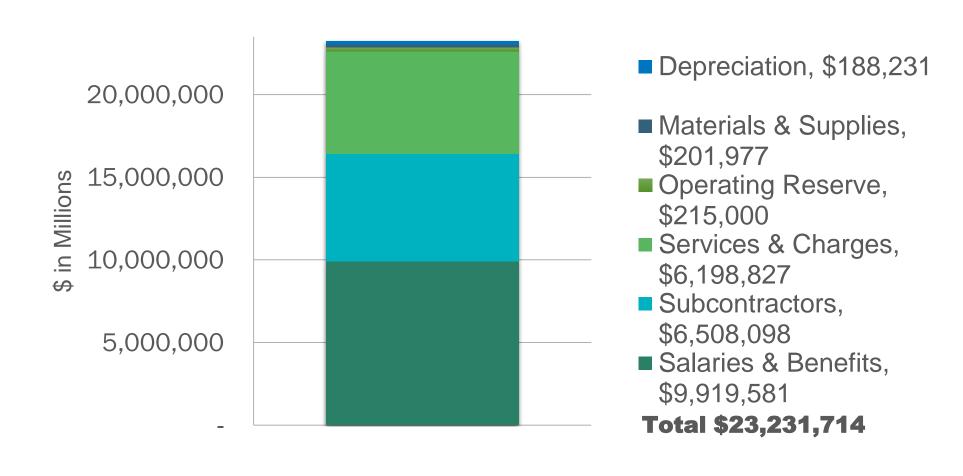
## **5 YEAR REVENUE COMPARISON**





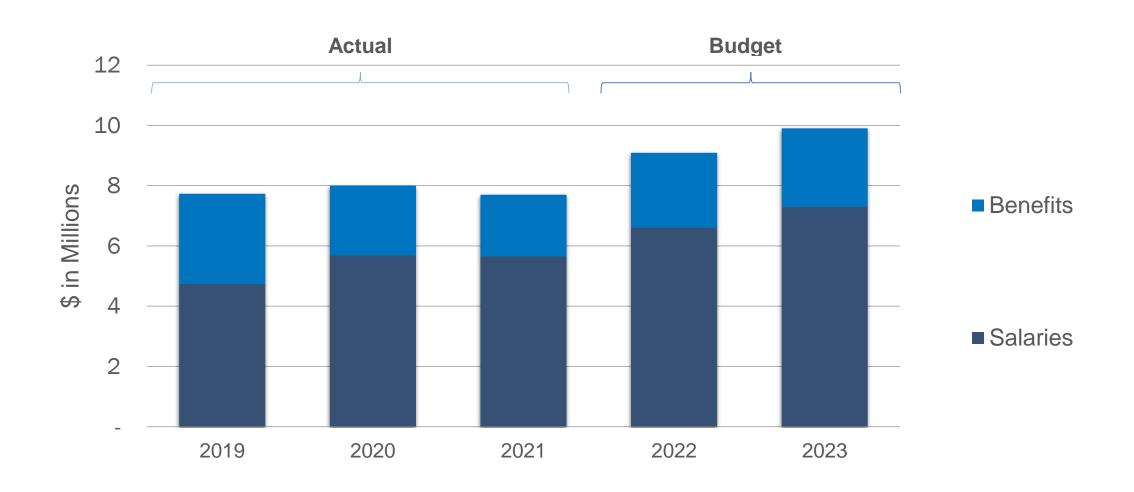
## 2023 OPERATING USES BUDGET





# **STAFF SALARIES & BENEFITS**

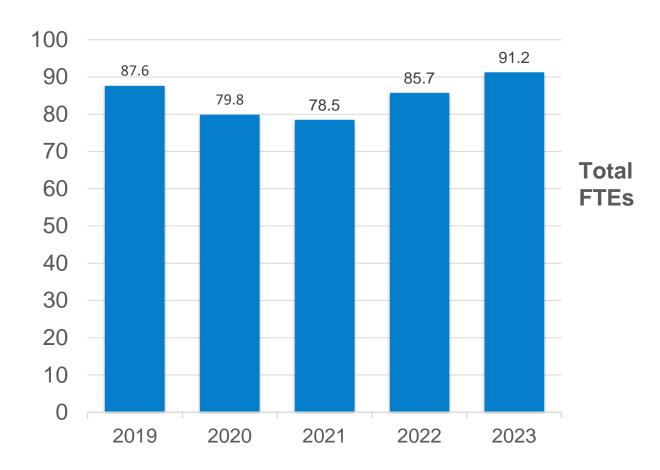




## STAFFING FOR THE REGION



#### **Budgeted Full Time Equivalents**



	2022 Budget	2022 Mid- Year Changes	2023 Budget	2023 Budget vs 2022 Budget
Head Count	92	96	96	+4
FTE	85.7	88.9	91.2	+5.5

#### **Notable New Positions During 2022:**

- Housing/Weatherization Technicians
- Public Policy Coordinator
- Grants Intern

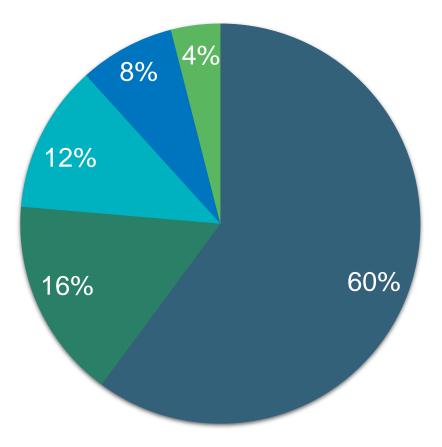
#### **Planned Positions for 2023:**

- Regional Investment Officer
- Regional Engagement Manager
- Planner Pool position
- Programming Executive Assistant
- IT Help Desk (contractor in 2022)

# **2023 MEMBERS DUES USES**



# (Per-Capita Fees)



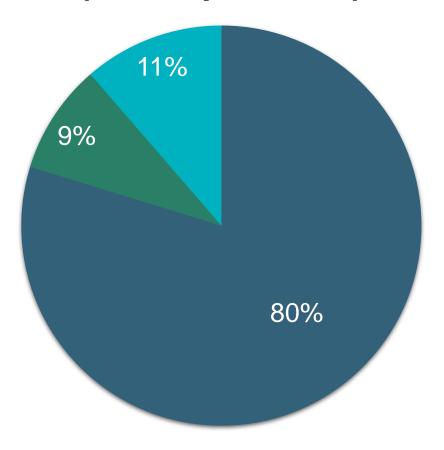
- Service to Members, \$876,661
- Match/Reserve, \$236,508
- Building Lease, \$174,101
- Development Fund, \$112,601
- DEI & Other, \$58,122

Total \$1,457,992

## **2023 MEMBERS DUES REVENUE**



# (Per-Capita Fees)



■ MPO Members, \$1,162,698

■ CORPO Members, \$129,784

■ Other Members, \$165,510

Total \$1,457,992

## **FOCUS ON RESIDENTIAL SERVICES**

## **Focus on Community & Financial Impact**

- Develop analysis and scenarios for Weatherization
- Continuing intense internal monitoring and reporting

#### **Invest in Innovation**

- New contractors effort, staffing and partnerships
- Full Implementation of New Software

## **Respond to Changing Funding Environment**

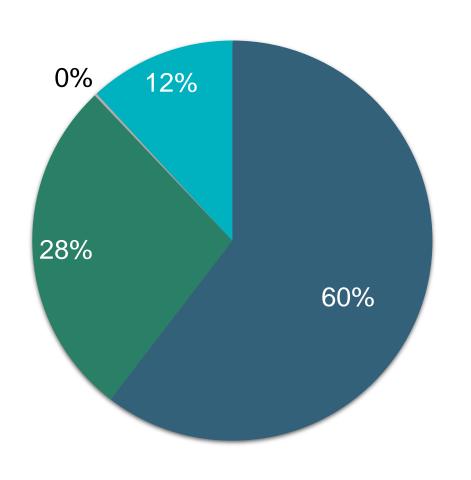
- Columbia Gas Warm Choice© and HWAP changes
- ODH Lead-Safe Home Fund and Healthy Homes





## **2023 WEATHERIZATION PROGRAM BUDGET**





- Columbia Gas Warm Choice, \$2,257,971
- HWAP, \$1,028,446
- Other, \$8,000
- Underfunded Portion, \$443,490

Total \$3,737,907

## **APPROPRIATIONS & RESERVES**



## **Appropriations mirror agency expenses**

- Sets authorized appropriation levels
- Establishes authorization levels for transfer of funds
  - Operating and Capital Expenses
  - Operating and Management Reserves
- 2022 Year-End Balance of Reserves
  - Operating Reserve: \$1.56M
  - Management Reserve: \$109K
  - Building Reserve: \$0
- Authorization to transfer remaining balance from Building Maintenance & Improvement Fund, \$4,500



## **FOCUS ON RESERVE RECENT HISTORY**



#### **2019 Necessary Borrowing**

\$300K transfer from investment account to cash to support operations

#### 2021 Repayment

\$225K transfer from cash to partially replenish investment account

#### **2022 Repayment & Investment**

\$225K planned transfer from cash to replenish and bolster investment account Year-end balance in investment account ~ \$1.56M

#### **2023 Budgeted Investment**

Seeks \$215K addition to further build operating reserve and long-term stability Supports 60-day balance goal set by the Reserve Committee

#### **William Murdock**

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