



MID-OHIO REGIONAL  
**MORPC**  
PLANNING COMMISSION

111 Liberty St., Suite 111  
Columbus, Ohio 43215  
www.morpc.org

## Memorandum

**TO:** William Murdock, Executive Director  
Executive Committee

**FROM:** Shawn Hufstедler  
Chief Operating Officer

**DATE:** November 1, 2024

**SUBJECT:** Financial Report – September 2024

### Summary

As of September 30, 2024, expenses totaled \$12,581,794 or 53% of the year's total budgeted expenses of \$23,629,418. The operating reserve (investment and cash accounts) was \$3,007,931. A net loss from all operations was recorded year-to-date as of September 30, 2024.

The actual fringe and indirect (overhead) rates were favorable.

### Budget vs. Expenses

Expenses through the quarter ending September 30, 2024, totaled \$12,581,796 or 53% of the year's total budgeted expenses of \$23,629,418.

From a programmatic perspective, expenses differed from the budget for the following reasons:

- Under-spending with Transportation programs of \$1,135,522 can be attributed to:
  - Less spending than budgeted by \$634,941 for the FTA Section 5310 Program for Enhanced Mobility of Seniors and Individuals with Disabilities. MORPC funds subgrants related to this program for vehicle purchases and other expenses. Subgrant payments are highly variable, and vehicle purchases have in many cases been delayed due to market supply issues.
  - The Growth and Major Economic Development Planning (related to the Intel Project) started later than originally anticipated and is under-budget by \$500,581.

**William Murdock, AICP**  
Executive Director

**Chris Amorose Groomes**  
Chair

**Michelle Crandall**  
Vice Chair

**Ben Kessler**  
Secretary

- Under-spending with Infrastructure and Economic Development of \$202,274 can be attributed primarily due to using alternative funds for the third quarter programs attributed to the COTA NTD Annual Funding until those funds were available. Additionally, several smaller new programs started later than expected.
- Under-spending associated with Planning and Sustainability of \$767,216 can be attributed to delays in awarding the Regional Water Study contract, the Climate Pollution Reduction Grant, and the US EPA Air Quality Grant. The 2024 Ohio EPA Water Grant has still not been awarded, despite being budgeted for 2024. ODOT CORE was underspent due to key position vacancies for the 1<sup>st</sup>- half of 2024 as well.
- Under-spending associated with Weatherization programs of \$2,413,845 can be attributed to Bipartisan Infrastructure Bill (BIL) grant being signed and budget approved later in the year, causing a delay in starting work as well as lack of client availability for both State and Columbia Gas Warm Choice Weatherization Programs.
- Over-spending in Housing Programs of (\$315,485) can be attributed to spending on the 2024 Lead Safe Ohio Grant, which was a new grant not included in the initial budget. (This program is a reimbursable grant, with revenues to match the \$315,485 in expenditures.)
- Member Dues is over-budgeted by (\$80,339) due to greater than anticipated spending at this point in the year from the Services to Members Program and higher than budgeted funds allocated to the operating reserve. The latter will be balanced out by the end of the year and Dues are expected to come back into or close to budget.

MORPC also budgeted \$288,467 for potential programs/projects in the six-month budget period that have not been funded at this time (and for which there have not been any expenses).

### Operating Cash/Reserve

MORPC's operating reserve consists of operating cash and investment accounts. As of September 30, 2024, the cash account held \$1,280,211 while the investment account had a balance of \$1,727,719. The investment account is held in STAROhio. Combining both accounts equated to \$3,007,931, or 46 days of budgeted expenses, which is less than the 60-day target threshold identified in the Operating Reserve Policy.

### Operating Income (Change in Net Position)

There was a decrease in net position (loss from operations) for the year-to-date through September 30, 2024. The decrease was (\$961,691). The decrease was the result of:

- A (\$752,508) net loss year-to-date for programs funded by COTA in lieu of COVID and

NTD (National Transit Database) funding, and TID (Transportation Improvement District) funding. As expected, this operating loss is due to the fact that revenue was recognized in prior years and expenses occurred in the current year.

- A (\$161,626) net loss year-to-date for the Weatherization Programs. This loss is primarily due to the less than projected households to serve in the 9 months of the year.
- A (\$115,989) net loss year-to-date for depreciation related to leasehold improvements as expected.
- A (\$4,557) net loss year-to-date for other miscellaneous programs.

The losses were partially offset by a gain of \$72,989 in investment income.

### Member Dues

Member dues revenue was \$1,262,577 for the year-to-date ending September 30, 2024. Use of member dues was over budget by (\$80,339). Use of all current year member dues was as follows:

<u>Use of Member Dues</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance (Over)/Under</u>
Services to Members	\$638,854	\$661,321	(\$22,467)
Local Matching Funds/Reserve	\$317,166	\$369,352	(\$52,186)
Development Fund	\$47,933	\$55,480	(\$7,547)
Building Lease	\$137,277	\$137,277	\$0
Diversity, Equity, & Inclusion	\$37,373	\$36,147	\$1,226
Other	\$3,635	\$3,000	\$635
<b>Total</b>	<b>\$1,182,238</b>	<b>\$1,262,577</b>	<b>(\$80,339)</b>

### Fringe Benefit and Indirect (Overhead) Variances

#### Fringe Benefits

The actual fringe benefit cost rate for the year-to-date is 57.05% which is slightly less than the budgeted rate of 57.50%, creating a favorable variance for the year-to-date of \$15,749

### **Indirect (Overhead)**

The actual indirect cost variance for the year-to-date is 56.40% which is less than the budgeted rate of 62.50% resulting in a favorable variance for the year-to-date of \$343,505. The variance relates to on-target direct labor base yielding indirect revenue as projected, with significant underspending in indirect areas through nine months of the year.

### **Statement of Net Position**

- On September 30, 2024, operating cash on hand was \$1,280,211 which was equal to 20 days of budgeted cash flow. The operating reserve investment account was \$1,727,719 and management reserve was \$19,935.
- The Central Ohio Greenways Fund is administered and held by the Columbus Foundation and had a balance of \$37,182.
- Accounts Receivable totaled \$3,969,509 compared to \$2,359,079 as of September 30, 2023, the increase can be attributed to outstanding receivables for grants. We are working with our funders and expect collection to occur soon for many of the outstanding receivables.
- Accounts Payable plus other current accrued liabilities totaled \$1,103,285 compared to \$774,548 as of September 30, 2023.
- The GASB Statement 68 Pension and the GASB Statement 75 OPEB (other postemployment benefits, i.e. retiree healthcare) have a net liability of \$5,660,141 and represent estimates of the Commission's proportional share of the unfunded liabilities/assets of the Ohio Public Employees Retirement System (OPERS). The Government Accounting Standards Board mandates that these amounts be shown in the financial statements, but such amounts do not represent an actual legal liability of MORPC to OPERS per State of Ohio law. Excluding the impact of GASB Statements 68 and 75, net position would be approximately \$5.6 million greater, or a positive balance of \$4,279,763 as of September 30, 2024.

# MID-OHIO REGIONAL PLANNING COMMISSION

## SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL

FOR THE YEAR-TO-DATE ENDING September 30, 2024

	Year-to-Date Budget	Year-to-Date Actual	Variance under / (over)
<b>Revenues</b>			
Transportation	\$ 4,803,002	\$ 3,237,027	\$ 1,565,975
Infrastructure & Econ. Dev.	\$ 721,951	\$ 197,625	\$ 524,326
Planning & Sustainability	\$ 3,852,556	\$ 3,085,339	\$ 767,216
Weatherization	\$ 4,858,240	\$ 2,287,232	\$ 2,571,008
Housing	\$ 1,577,176	\$ 1,892,661	\$ (315,485)
Services to Members & Development	\$ 865,073	\$ 893,224	\$ (28,151)
Other	\$ 755,600	\$ 26,995	\$ 728,605
Potential Funding	\$ 288,467	\$ -	\$ 288,467
<b>Total Operating Revenues</b>	<b>\$ 17,722,064</b>	<b>\$ 11,620,104</b>	<b>\$ 6,101,959</b>
<b>Expenses by Program Area</b>			
Transportation	\$ 4,803,002	\$ 3,667,480	\$ 1,135,522
Infrastructure & Econ. Dev.	\$ 721,951	\$ 519,677	\$ 202,274
Planning & Sustainability	\$ 3,852,556	\$ 3,085,339	\$ 767,216
Weatherization	\$ 4,858,240	\$ 2,444,394	\$ 2,413,845
Housing	\$ 1,577,176	\$ 1,892,661	\$ (315,485)
Services to Members & Development	\$ 865,073	\$ 893,224	\$ (28,151)
Other	\$ 755,600	\$ 79,019	\$ 676,581
Potential Funding	\$ 288,467	\$ -	\$ 288,467
<b>Total Expenses by Program Area</b>	<b>\$ 17,722,064</b>	<b>\$ 12,581,796</b>	<b>\$ 5,140,267</b>
<b>Expenses by Account Category</b>			
Salaries and Benefits	\$ 8,237,600	\$ 7,470,139	\$ 767,461
Materials and Supplies	\$ 230,638	\$ 87,565	\$ 143,073
Services, Charges, & Other	\$ 3,348,617	\$ 1,992,612	\$ 1,356,005
Subcontracted Services	\$ 5,247,260	\$ 2,291,009	\$ 2,956,251
Depreciation and Amortization	\$ 657,949	\$ 740,471	\$ (82,522)
<b>Total Expenses by Account Category</b>	<b>\$ 17,722,064</b>	<b>\$ 12,581,796</b>	<b>\$ 5,140,268</b>
Operations income (loss)	\$ -	\$ (961,691)	\$ 961,691
<b>Increase (decrease) in net position</b>	<b>\$ -</b>	<b>\$ (961,691)</b>	<b>\$ 961,691</b>

# MID-OHIO REGIONAL PLANNING COMMISSION

STATEMENT OF NET POSITION AS OF September 30, 2024

	Balance at 09/30/2024 excludes impact of GASB 68 & 75	GASB 68 & 75 (Pension & OPEB) 09/30/2024	Balance at 09/30/2024 includes impact of GASB 68 & 75	Balance at 09/30/2023 includes impact of GASB 68 & 75	Yearly Difference
<b>Assets</b>					
Current Assets					
Cash	1,280,212		1,280,212	1,836,539	(556,327)
Cash-Designated for Building Improvement	-			72	(72)
Cash-Operating Reserve	1,727,719		1,727,719	1,635,200	92,519
Cash-Management Reserve	19,935		19,935	115,071	(95,136)
Cash-Greenways Fund	37,182		37,182	32,714	4,468
Accounts Receivable	3,969,509		3,969,509	2,359,079	1,610,430
Prepaid Expenses	107,890		107,890	18,699	89,191
<b>Total Current Assets</b>	<b>7,142,447</b>		<b>7,142,447</b>	<b>5,997,374</b>	<b>1,145,073</b>
Non-Current Assets					
Assets Net of Accumulated Depreciation	1,342,294		1,342,294	1,518,902	(176,608)
Intangible Asset Building/Equipment Lease/IT Subscriptions Net of Accumulated Amortization	4,666,980		4,666,980	5,384,961	(717,981)
<b>Total Non-Current Assets</b>	<b>6,009,274</b>		<b>6,009,274</b>	<b>6,903,863</b>	<b>(894,589)</b>
Deferred Outflows of Resources - GASB 68 & 75	-	4,635,594	4,635,594	1,451,923	3,183,671
<b>Total Deferred Outflows of Resources</b>	<b>-</b>	<b>4,635,594</b>	<b>4,635,594</b>	<b>1,451,923</b>	<b>3,183,671</b>
<b>Total Assets</b>	<b>13,151,721</b>	<b>4,635,594</b>	<b>17,787,315</b>	<b>14,353,160</b>	<b>3,434,154</b>
<b>Liabilities</b>					
Current Liabilities					
Accounts Payable	427,951		427,951	166,551	261,400
Accrued Payroll and Fringe Benefits	675,334		675,334	607,997	67,337
Unearned Revenue	1,219,349		1,219,349	1,319,716	(100,367)
Accrued Building/Equipment Lease	134,869		134,869	127,266	7,603
Accrued IT Subscriptions	156		156	107,289	(107,133)
FC Temporary Cash Advance	1,250,000		1,250,000	-	1,250,000
<b>Total Current Liabilities</b>	<b>3,707,658</b>		<b>3,707,658</b>	<b>2,328,819</b>	<b>1,378,839</b>
Non-Current					
Accrued PTO & Sick Leave	512,220		512,220	520,922	(8,702)
Other Mortgages-Deferred Income	-		-	-	-
Accrued Building/Equipment Lease	4,652,080		4,652,080	5,134,431	(482,351)
Accrued SBITA	-		-	-	-
GASB 68 & 75	-	9,943,599	9,943,599	2,000,733	7,942,866
<b>Total Non-Current</b>	<b>5,164,300</b>	<b>9,943,599</b>	<b>15,107,899</b>	<b>7,656,086</b>	<b>7,451,813</b>
Deferred Inflows of Resources - GASB 68 & 75	-	352,136	352,136	4,921,120	4,538,857
<b>Total Deferred Inflows of Resources</b>	<b>-</b>	<b>352,136</b>	<b>352,136</b>	<b>4,921,120</b>	<b>(4,568,984)</b>
<b>Total Liabilities</b>	<b>8,871,958</b>	<b>10,295,735</b>	<b>19,167,693</b>	<b>14,906,025</b>	<b>4,261,668</b>
<b>Net Position</b>					
Beginning Net Position	5,241,454	(5,660,141)	(418,687)	511,977	(930,664)
Current YTD Net Income	(961,691)		(961,691)	(1,064,843)	103,152
<b>Total Net Position</b>	<b>4,279,763</b>	<b>(5,660,141)</b>	<b>(1,380,378)</b>	<b>(552,866)</b>	<b>(827,512)</b>
<b>Total Liabilities and Net Position</b>	<b>13,151,721</b>	<b>4,635,594</b>	<b>17,787,315</b>	<b>14,353,160</b>	<b>3,434,155</b>